

80953AE: Trade in Microsoft Dynamics NAV 2017 Training

1. Sales Order Management

- The Order Processor Role Center
- Set Up Sales Order Management - Part 1
- Set Up Sales Order Management - Part 2
- Manage Sales Transactions - Part 1
- Manage Sales Transactions - Part 2
- Manage Sales Transactions - Part 3
- Item Reservation
- Posting Orders
- Drop Shipments

2. Sales prices and Discounts

- Set Up Sales Prices
- Use Sales Prices
- Practice: Manage Sales Prices
- Maintain Sales Prices
- Sales Line Discounts
- Invoice Discounts
- Allow and, or Disallow Discounts

3. Customer Service Features

- Item Substitutions
- Item Cross References
- Set Up and Create Nonstock Items

4 Purchase Order Management

- Purchasing Agent Role Center
- Purchase Order Management Setup
- Manage Purchase Transactions
- Purchase Prices
- Invoice and Line Discounts

5. Requisition Management

- Requisition Management Setup
- Requisition Worksheet - Part 1
- Requisition Worksheet - Part 2
- Planning Parameters - Part 1
- Planning Parameters - Part 2
- Additional Worksheet Features

6. Item Charges

- Item Charges Setup
- Purchase Item Charges
- Sales Item Charges

7. Order Promising

- Sales Order Promising Key Concepts
- Order Promising Setup
- Sales Order Promising Definitions and Calculations
- Promising Sales Order Delivery
- Purchase Order Promising Definitions and Calculations
- Estimating Purchase Order Receipts
- Estimate Transfer Order Receipt
- Calendars

8. Returns Management

- Returns Management Setup
- Manage Customer Returns - Part 1
- Manage Returns to Vendors

9. Assembly Management

- Assembly Management
- Assembly Setup
- Assembly Items and Assembly Bill of Materials
- Assemble to Order - Part 1
- Assemble to Order - Part 2
- Assemble to Order - Part 3

- Reservations
- Selling ATO Items and Inventory Items Together
- Assemble-to-Order Shipments

10. Analysis and Reporting

- Sales and Purchase Budgets
- Analysis Views and Reports
- Display Analysis Reports as a Chart
- Analysis by Dimensions